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### Simulations of Employment for Individuals in LIMTCP Consumption Poor Households in Tanzania and Ghana, 2012 (Updated, March 2018)\*

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\* Updated to incorporate corrected estimates of nonfarm income in Ghana and to include all individuals in the re-allocation of time use.

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# ABSTRACT

New methodology for producing employment microsimulations is introduced, with a focus on farms and household nonfarm enterprises. Previous simulations have not dealt with the issue of reduced production in farm and nonfarm household enterprises when household members were placed in paid employment. In this paper, we present a method for addressing the tradeoff between paid employment and the farm and nonfarm business activities individuals may already be engaged in. The implementation of the simulations for Ghana and Tanzania is described and the quality of the simulation results is assessed.

**KEYWORDS:** LIMTCP; Microsimulation; Ghana; Tanzania; Employment; Unpaid Family Labor; Household Production; Time Use

JEL CLASSIFICATIONS: C14; C40; D31; J22

#### INTRODUCTION

This paper documents the creation of employment simulations for Tanzania and Ghana to test the impact of employment gains on the time and income poverty of individuals and households using our estimates of the Levy Institute Measure of Time and Consumption Poverty (LIMTCP). Unlike previous simulations in countries like Turkey or Mexico (Masterson 2012; Masterson 2013), in this case we only assign paid employment to people who are already employed on household farms or in household enterprises if the earnings at least replaced a significant portion of their estimated contribution to farm output and/or household business income. As a result, the assignment of jobs was done for a smaller portion of eligible adults in poor households than in previous simulations. The simulation will be more plausible, since we are not imposing large losses on any households.

The purpose of the exercise is to estimate the real impact on time and consumption poverty of some policy aimed at alleviating poverty through the promotion of paid employment. Any such shift into paid employment entails not only changes in household earnings from paid work and the distribution of time allocated to necessary household production in affected households, but also a shift away from time spent on productive activities already being carried out by members of consumption-poor households on the family farm or in a family business enterprise. In previous simulations we rejected job assignments if the resulting changes in individuals' earnings were negative (if the individual was already doing paid work, but we attempted to assign full-time employment, for example), since we were attempting to estimate the effect of voluntary, not mandatory, paid employment. No individual or household was made worse off in terms of income or consumption in those simulations.

In this case we also consider the individuals' contributions to farm income and nonfarm business income when assessing whether to reject the assignment for a given individual in the simulation. This requires a further step of estimating these individuals' contributions to farm and nonfarm income. To make the assessment we also need to draw a line in the sand: set a threshold below which assignment of paid work would be rejected for an individual. In previous simulations we implicitly assumed that the threshold for the net benefit of paid employment was zero in purely

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monetary terms. If the change in earnings from the job assignment was negative, we did not keep the assignment. In this case, we assume that there is a non-monetary benefit to paid employment not captured by the change in earnings. Therefore we set the threshold to a bit below zero. We discuss the details in the section on methodology below.

As always with these types of simulations, it is not possible to assess how well the assignment is done. Since we are creating a counterfactual distribution of earnings and time allocation, we have nothing against which to compare the results, other than the baseline actual scenario. Given that fact, we do check that the results are not implausible given the characteristics of the recipients and donors and the actual distribution of time and income. These checks are presented in the Results and Quality section below. We conclude with an overall assessment of the exercise.

# DATA AND METHODOLOGY

The base data sets for the two countries are the LIMTCP estimates created for this project. These are synthetic data files, created with a statistical match of the each country's household survey (with which official poverty statistics are calculated), as well as a time use survey for that country. For Ghana, the sixth Ghana Living Standards Survey (GLSS6), conducted in 2012, is matched with the 2009 Ghana Time Use Survey (GTUS). For Tanzania, the 2012 Household Budget Survey (HBS) is matched with the 2006 Integrated Labour Force Survey Time Use add-on module (TUS).<sup>1</sup> With the matched files we calculate the LIMTCP for Ghana and Tanzania. The base file for the simulation is the matched file plus the LIMTCP estimates.

The simulations, as always, involved several steps. However, we incorporated a new step into the simulations for this project: estimating the contribution of each individual to household farm income and nonfarm business income. We now specify in detail the steps we took to produce the simulation estimates.

<sup>&</sup>lt;sup>1</sup> See Rios Avila (2016).

The first step is to identify donor and recipient pools for job assignments. We first determine which of the individuals in the base data set is eligible for the analysis. By eligible we mean between the ages of 18 and 70 and not in school, retired, or disabled. In the Ghanaian simulation, this step reduces the number of records to 36,146 (representing 13,624,024 people) from the total of 71,717. In the Tanzanian simulation, 21,991 of 46,535 records (representing 18,933,118 people) were eligible. From these records we identify donors and recipients. The recipients are those who may be assigned a paid job in the simulation. These are individuals in LIMTCP poor households who are either: not employed; are working for pay for less than 10 hours per week; or working in an actual primary activity other than as a paid employee or apprentice. The latter categories included "non-agricultural contributing family worker," "agricultural self-employed without employees," or "agricultural contributing family worker," in the case of Ghana<sup>2</sup> and "working on the household farm" or "helping without pay in household business" in the case of Tanzania.<sup>3</sup> The donors are those who are currently working for pay for 10 hours per week or more as their primary activity.

### **ESTIMATING A PRODUCTION FUNCTION**

We need to account for the reduction in output due to each individual recipient leaving the family farm or nonfarm business to take up paid employment. In order to approximate each member's contributions to household farms and enterprises, we estimate a *log-linear* production function defined as:

$$\ln Y = \alpha + \beta \ln L_F + \gamma_1 \ln L_H + \gamma_2 \ln H + \gamma_3 \ln K + \gamma_4 \ln X + \varphi Z + \mu$$

Where Y is the value of output,  $lnL_F$  is a vector of the log of the amount of family labor by age categories<sup>4</sup> and sex;  $L_H$  is the amount of hired labor; H is the amount of land operated (in the case of farm businesses); K is the amount of capital employed; X is the amount of other inputs

<sup>&</sup>lt;sup>2</sup> From section 4, part A, question 20 of the GLSS 6: "What was the status of (NAME) in this job?"

<sup>&</sup>lt;sup>3</sup> From section 12, question 10a of the HBS 2012: "Which of these activities is (NAMES) primary activity?"

<sup>&</sup>lt;sup>4</sup> The six categories are: less than 18 years old, 18 to 24 years old, 25 to 44 years old, 45 to 64 years old, and 65 or older.

into production; and Z is a vector of household characteristics, including dummies for agroclimatic zone (in the case of farms), region, rural/urban status, age, sex, and education level of the household head.

The measure of output in the case of farms includes all agricultural products produced, whether sold or consumed, valued at reported prices. For households that did not report prices for given items, a local average price for the item was used. If no local price was available, we used a regional or national average price. A similar procedure is used for aggregating the value of land, capital equipment, livestock, and other inputs into production.

#### ESTIMATING INDIVIDUAL CONTRIBUTIONS TO HOUSEHOLD FARM/BUSINESS

We then estimate the contribution to production of each individual. First, we predict the level of output for each farm/business using the results of the regression. Next we calculate the level of operating expenses per weekly hour of family labor employed. Then, for each individual in the household that works on the farm or in the business we subtract their weekly hours worked from the household total for their age-sex category and we subtract the amount of inputs (operating expenses) for their hours of work. Then we predict the output for that household *at the individual level* using the same regression results with adjusted household totals. This produces an estimate of the gross contribution of each individual family worker to gross output. We scale the sum of these individual) the cost of the operating expenses that would not be used due to their not working on the farm/business.<sup>5</sup> The result is an estimate for each individual of their net contribution to the family farm or nonfarm business enterprise.

<sup>&</sup>lt;sup>5</sup> We assume here that the relationship between operating costs (inputs) and family labor inputs is linear.

#### ASSIGNING INDUSTRY AND OCCUPATION

The next step in assigning jobs to recipients is to determine the likeliest industry and occupation for each of the potential job recipients. This is done using a multinomial logit procedure. Industry and occupation are regressed on age, age squared, sex, rural/urban status, education, and geographic region in the donor pool. The likelihood for each industry and occupation is then predicted in the recipient pool using the results of the multinomial logit. Then each recipient is assigned the industry and occupation corresponding to the largest predicted likelihoods.

#### **IMPUTING WAGES AND HOURS**

The imputations for the earnings and usual weekly hours of paid work are performed using a three-stage Heckit procedure (Berndt 1996: 627), separately for each combination of four age categories<sup>6</sup> and sex. The first stage is a probit estimation of labor force participation:

$$lf_i = \alpha_1 + \beta X + \varepsilon_i$$

The vector of explanatory variables, *X*, comprises the number of children under the age of five and the number of children ages six to seventeen in the household, and the individual's education, as well as the individual's spouse's age, education, and labor force status. The regression is run on the universe of all eligible adults. The Mills ratio is calculated for all individuals using the results of the first stage regression:

$$\lambda = f(\frac{-lf}{\sigma_{i}}) / \left(1 - F(\frac{-lf}{\sigma_{i}})\right)$$

<sup>&</sup>lt;sup>6</sup> Less than 25 years old, 25 to 34 years old, 35 to 54 years old, and 55 and older.

Where *f* is the normal density function, *F* is the normal distribution function, *lf* is the estimated probability of labor force participation, and  $\sigma_{\hat{f}}$  is the standard deviation of  $\hat{f}$ .

The second stage is an ordinary least squares (OLS) estimate of the log of hourly wage:

$$\ln w_i = \alpha_2 + \gamma_2 Z + \theta_2 \lambda + \mu_i$$

This regression is run only on those that are actually employed for pay. The vector of explanatory variables, Z, in this stage includes the individual's education, age, industry, occupation, geographic region, rural/urban location, spouse's labor force status, and finally,  $\lambda$ , the Mills ratio calculated in the first stage. Inclusion of the Mills ratio corrects for the selection bias induced by limiting the regression to those in paid employment. The imputed log of wage is predicted for donors and recipients from the results of the regression, with industry and occupation replaced for the latter by the industries and occupations assigned in the previous step.

The third stage is a regression of usual hours of paid work per week:

$$h_i = \alpha_3 + \gamma_3 Z + \omega \ln w_i + \theta_3 \lambda + \eta_i$$

The regression is once again run only on those in paid employment. The vector of explanatory variables, *Z*, in this stage is the same as the previous stage, with the addition of the number of children under five years of age and the number of children ages six to seventeen in the household. Finally, the imputed wage predicted in the second stage and the Mills ratio calculated in the first stage are included. Imputed hours per week are predicted for donors and recipients using the results of the regression, replacing the industry and occupation of the latter with their assigned values. The results of the last two stages give us the remaining variables with which we perform the hot-decking procedure to assign actual earnings, hours, industry, and occupation to recipients.

#### **ASSIGNING EARNINGS AND HOURS**

We can now assign earnings, usual hours of work, industry, and occupation to those individuals in the recipient pool. The assignment method is statistical matching with hot-decking (Andridge and Little 2010). The matches are performed within cells formed from combinations of age, sex, and educational attainment. The variables used to assess nearness of match are family type, spouse's labor force status and educational attainment, assigned industry and occupation, the number of children under five years of age and the number of children ages six to seventeen in the household, and the two imputed variables (log of wage and hours worked). We use affinity score matching, which allows us to weight the matches of each of the matching variable by importance. Industry and occupation are the most heavily weighted variables, followed by imputed hours and wage. After these, we weight family type and spouse's full-time/part-time status, followed by marital status and spouse's education and labor force status, and finally the variables detailing the number of children in the household. Matches are drawn randomly from all those donor records with the highest affinity score for an individual recipient. Industry, occupation, earnings, and hours from both the donor's primary and secondary activity are transferred to the recipient.

#### **COMPARING SIMULATED EARNINGS TO ACTUAL EARNINGS/CONTRIBUTION**

Once the hot-decking is finished, we compare the earnings each recipient gets with the value of lost production, calculated as described above. We cancel any assignments with a large enough negative impact, and for the rest adjust income from household farm/business. We define the cutoff for a "large enough" negative impact using the ratio of the simulated earnings to the recipient's estimated net contribution to family farm/business output plus reported individual earnings. For those individuals for whom this ratio is less than 75%, we reverse the results of the simulation. The rest of the recipients remain in the "adjusted" recipient pool.

#### **REASSIGNING HOUSEHOLD PRODUCTION SHARES**

Finally, we need to reallocate the shares of required household production in order to recompute individuals' time deficits/surpluses as a result of the simulation. As many individuals' paid/unpaid work hours may have changed as a result of the simulation, we need to adjust the shares of household production for all the adult members of all the households with simulation job recipients. We use a second round of hot-decking to assign new weekly hours of household production, new hours caring for young children (since we will be reassigning child care hours contracted in the next stage), and new commuting hours to each of the adults, based on updated labor force participation variables for the recipients of jobs in the first stage. The method is the same as the first stage, with the exception of the matching variables used and their relative weighting in the procedure. In this stage, the variables used to assess nearness of match are family type, spouse's labor force status, number of adults, number of children, and the number of children under five years of age and those ages six to seventeen in the household, simulated net household income, the income share of each individual,<sup>7</sup> simulated usual weekly hours of employment, and household total simulated hours of employment. All income and labor force variables are updated to reflect the new job assignments received in the previous stage. In this round of hot-decking, the number of children and number of adults in the household are weighted most heavily of all the variables. Next most-heavily weighted are family type and income share. Finally, the variables detailing the number of young children in the household, followed by net household income, hours of employment and household hours of employment, and finally spouse's labor force status receive the lowest weights. For each match, the weekly hours of household production are transferred. We now have the income and time use variables necessary to recalculate time and income poverty for recipient households. In the recalculation of LIMTCP, we make the conservative assumption that all of the change in income for an individual household translates to the change in consumption expenditures for that household.

<sup>&</sup>lt;sup>7</sup> Income share is included to reflect changes in bargaining power within the household and its impact on the distribution of household production work.

#### **RESULTS AND QUALITY**

In order to assess the quality of the simulation we do a number of comparisons between the donor and recipient pools. It should be noted that, since we are creating a counterfactual distribution of earnings, employment hours, and household production hours, there exists no standard against which to measure the quality of the simulation. Nevertheless, we check that the resulting distributions are not too different from the donor pool. They cannot be the same, because (for obvious reasons) the donor pool is very different than the pool of recipients. To emphasize the point we begin with a comparison of the recipient and donor pools for each country, by several categories used in the simulation itself. Table 1 below provides the breakdown in percentages as well as the overall total numbers of weighted individuals in each country. The distributions of donors and recipients are quite similar in the two countries. In both countries the recipient pool is majority female while the donor pool is majority male. This simply reflects the fact that paid employment is dominated by men in each country. In both countries, donors are concentrated in the 25–44 year age range, while recipients are more likely to be younger. In both countries, the recipient pool has less education than the donor pool, though this is much more pronounced in Ghana than in Tanzania. Recipients are also three to four times as likely to live in rural areas as in urban areas. The pools are clearly not representative of the same population within each country. The implication of this fact is that although the donor pools are sizable in each country, the matching records will be drawn from a small subset of the available donors in many instances.

_	Gh	ana	Tanz	zania
	Donors	Recipients	Donors	Recipients
Sex				
Male	70.1%	46.7%	66.8%	44.5%
Female	29.9%	53.3%	33.2%	55.5%
Age Category				
Less than 25	14.0%	29.2%	18.4%	26.1%
25 to 34	36.9%	22.0%	34.8%	25.5%
35 to 44	25.0%	21.0%	24.0%	23.0%
45 to 54	16.3%	14.8%	15.1%	13.2%
55 to 64	6.8%	8.6%	6.8%	8.4%
65 or older	1.0%	4.5%	0.9%	3.7%
<b>Educational Attainment</b>				
Never attended	6.1%	43.4%	4.6%	27.0%
Primary	8.2%	19.9%	5.5%	15.9%
Middle	36.3%	26.7%	48.6%	50.3%
Secondary or above	49.5%	10.0%	41.3%	6.9%
Rural/Urban Status				
Rural	20.3%	81.3%	27.8%	85.1%
Urban	79.7%	18.7%	32.2%	12.8%
Dar Es Salaam			40.0%	2.1%
Total	1,959,302	2,634,239	2,002,577	5,514,041

# Table 1. Donor and Recipient Pools for Jobs Simulations, Ghana and Tanzania

Source: Author's calculations using synthetic data files described in Rios Avila (2016).

We next estimate individuals' contributions to farm and nonfarm business output. We regress the log of farm and nonfarm income separately for each household and for Ghana and Tanzania. The results of the regressions we run are shown in tables 2 and 3, below.<sup>8</sup> The variables for family labor are specified as, for example, *lnflm\_lt18* is the natural log of the weekly hours of family labor contributed by males less than 18 years old to the family farm. The agroecological region variables are groupings of the regional variables.<sup>9</sup> The regressions perform well, given the fact that it is cross-sectional data.

<sup>&</sup>lt;sup>8</sup> Zero values for inputs were set to the weighted mean of the natural log of the respective inputs and a dummy variable for zero values for each input was included in the regression. The results for the dummy variables for the various inputs are omitted from the tables presented here but can be furnished upon request.

<sup>&</sup>lt;sup>9</sup> For Ghana, Upper East, Upper West, and Northern regions are in the Savannah agroecological region; Brong Ahafo is in the Transitional agroecological region; Ashanti, Eastern, and Volta are in the Deciduous Forest agroecological region; Western is in the Rainforest agroecological region; and Central and Greater Accra are in the Coastal Savannah agroecological region. For Tanzania, the groupings were as follows: Pwani, Dar es Salaam, and Mtwara in the Coastal Plains agroecological region; Dodoma, Kilimanjaro, Tanga, Morogoro, Ruvuma, and

The results of these regressions are used to predict output both at the household level and at the individual level. In the latter case, we predict the output after subtracting that individual's labor and a proportional amount of other inputs (other than land) used. The difference between the household prediction and the predicted output minus each individual is then scaled to add up to the total output, yielding estimates of each individuals' proportional contributions to the family farm and nonfarm business' output.

Manyara in the Eastern Plateaux and Mountain agroecological region; Iringa in the High Plains and Plateaux agroecological region; Rrusha and Mara in the Volcanoes and Rift agroecological region; Mbeya, Singida, Tabora, Rukwa, Kigoma, Shinyanga, and Mwanza in the Central Plateaux agroecological region; Lindi in the Sediments agroecological region; and Kagera in the Western Highlands agroecological region.

			Negression Results for Gila		Chan da ad
Farm	Coefficient	Standard Error	Nonfarm	Coefficient	Standard Error
InH	0.139	0.013	Innflm_lt18	-0.080	0.081
Inflm_lt18	0.013	0.027	Innflm_1825	-0.009	0.076
Inflm_1825	0.011	0.037	Innflm_2545	0.060	0.046
Inflm_2545	0.056	0.029	Innflm_4564	0.203	0.063
Inflm_4564	0.025	0.035	Innflm_ge65	0.516	0.126
Inflm_ge65	-0.013	0.063	Innflf_lt18	-0.178	0.064
Inflf_lt18	0.046	0.030	Innflf_1825	0.089	0.061
Inflf_1825	0.082	0.039	Innflf_2545	0.095	0.031
Inflf_2545	0.017	0.026	Innflf_4564	0.062	0.044
Inflf_4564	-0.025	0.036	Innflf_ge65	0.073	0.103
Inflf_ge65	-0.046	0.060	InnfL	0.320	0.033
InL	0.537	0.009	InnfK	0.055	0.011
lnK	0.052	0.008	InnfX	0.460	0.008
lnX	0.143	0.010	Female	-0.069	0.036
Agroecological Regio	n		Region		
Transitional	-0.389	0.061	Central	-0.487	0.073
Deciduous Forest	-0.404	0.060	Greater Accra	-0.289	0.060
Rainforest	-0.214	0.065	Volta	-0.455	0.066
Coastal Savannah	-0.564	0.080	Eastern	-0.493	0.063
Region			Ashanti	0.108	0.055
Central	0.371	0.071	Brong Ahafo	-0.213	0.070
Volta	0.258	0.039	Northern	-0.268	0.076
Eastern	0.249	0.040	Upper East	-0.378	0.108
Northern	-0.266	0.060	Upper West	-0.742	0.115
Upper East	-0.209	0.067	Urban	0.321	0.034
Age	-0.002	0.001	Education		
Education			Primary not complete	0.013	0.053
Primary not complete	e 0.001	0.033	Primary complete	-0.016	0.045
Primary complete	-0.058	0.029	Secondary or above	0.072	0.052
Secondary or above	-0.140	0.039	Age	-0.002	0.001
Female	-0.132	0.032	Constant	3.190	0.782
Urban	-0.054	0.026			
Constant	3.081	0.367			
Adjusted R <sup>2</sup>	0.551		Adjusted R^2	0.484	

**Table 2. Farm and Nonfarm Production Regression Results for Ghana** 

Farm	Coefficient	Standard	Nonfarm	Coefficient	Standard
	Coencient	Error	Nomann	Coemclent	Error
InH	0.291	0.018	Innflm_lt18	-0.002	0.073
Inflm_lt18	-0.007	0.027	Innflm_1825	0.228	0.083
Inflm_1825	-0.033	0.037	Innflm_2545	0.108	0.097
Inflm_2545	0.090	0.032	Innflm_4564	-0.170	0.136
Inflm_4564	0.133	0.046	Innflm_ge65	3.543	0.598
Inflm_ge65	0.064	0.075	Innflf_lt18	-0.108	0.066
Inflf_lt18	0.023	0.028	Innflf_1825	0.131	0.080
Inflf_1825	0.088	0.039	Innflf_2545	0.007	0.069
Inflf_2545	-0.082	0.033	Innflf_4564	-0.304	0.143
Inflf_4564	0.057	0.046	Innflf_ge65	-0.056	0.254
Inflf_ge65	-0.142	0.066	InnfL	0.139	0.086
lnL	0.171	0.016	InnfX	0.534	0.013
lnK	0.150	0.008	Female	-0.174	0.051
lnX	0.189	0.011	Region		
	Agroecologi	cal Region	Arusha	0.140	0.134
Eastern Plateaux and					
Mountain	-0.110	0.094	Kilimanjaro	-0.521	0.165
High Plains and					
Plateaux	-0.156	0.094	Tanga	0.303	0.120
Volcanoes and Rift	-0.007	0.099	Morogoro	-0.212	0.125
Central Plateaux	0.100	0.089	Pwani	0.013	0.139
Sediments	0.545	0.105	Dar es Salaam	0.237	0.109
Western Highlands	0.587	0.092	Lindi	0.221	0.145
Region			Mtwara	0.204	0.154
Arusha	0.221	0.100	Ruvuma	0.246	0.144
Kilimanjaro	0.162	0.098	Iringa	-0.037	0.131
Tanga	-0.198	0.083	Mbeya	-0.074	0.120
Morogoro	0.469	0.084	Singida	0.019	0.150
Pwani	-0.216	0.116	Tabora	0.177	0.156
Dar es Salaam	0.684	0.165	Rukwa	0.221	0.134
Ruvuma	0.190	0.082	Kigoma	-0.065	0.125
Mbeya	-0.182	0.074	Shinyanga	0.192	0.134
Singida	-0.344	0.091	Kagera	-0.274	0.125
Tabora	-0.010	0.087	Mwanza	0.102	0.117
Rukwa	0.245	0.091	Mara	0.321	0.125
Kigoma	-0.290	0.080	Manyara	0.092	0.134
Shinyanga	0.041	0.073	Rural	-0.140	0.052
Manyara	0.297	0.107	Education		
Age	-0.001	0.002	Primary not complete	-0.080	0.075

Table 3. Farm an	d Nonfarm	Production	Regression	<b>Results for</b>	Tanzania
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Education			Primary complete	-0.038	0.064
Primary not complete	0.004	0.044	Secondary or above	-0.018	0.082
Primary complete	-0.025	0.039	Age	-0.001	0.002
Secondary or above	-0.096	0.068	Constant	-1.774	1.830
Female	-0.089	0.045			
Rural	0.149	0.045			
Land quality index	-0.160	0.025			
Share of soil type 1	-1.634	10.980			
Share of soil type 2	-1.430	10.980			
Share of soil type 3	-1.456	10.980			
Share of soil type 4	-1.393	10.980			
Share of land irrigated	0.183	0.064			
Constant	8.408	10.992			
Adjusted R^2	0.473		Adjusted R^2	0.467	

The earnings from the preliminary assignment are now compared to individual recipients' estimated contributions to see if they would take the job if it were offered. Those individuals whose earnings were less than 75% of their estimated contribution were left out of the simulation. Rates of attrition by sex and by participation in farm and nonfarm family enterprises for each country are reported in Table 4, below. The overall rate of attrition is similar for both countries, but there are some large differences by sex and by activity. In Ghana, women are 25% (6 percentage points) more likely to have been dropped from the simulation than in Tanzania, while the rates for men are roughly equal. The rates for individuals that work neither on a family farm nor in a family business are unsurprisingly low in the two countries. Family farm workers are more likely to drop out of the simulation in Ghana than in Tanzania. Family farm workers were 74% of the original recipient pool in Ghana while 88% of those in the pool in Tanzania workers (91% in Ghana and 94% in Tanzania). This is an indicator that for many poor people in both Ghana and Tanzania, family farm work is a better option than paid employment, given what is currently available.

	Ghana	Tanzania
Male	22%	23%
Female	31%	25%
Not family worker	2%	3%
Family farm	33%	26%
Nonfarm family	72%	53%
Both farm and nonfarm	64%	33%
Total	27%	24%

Table 4. Percent of Recipient Pool Dropped by Sex and Activity, Ghana and Tanzania

The actual assignments are done within cells constructed from age, sex, and educational categories, as described above. Thus we show breakdowns of the donor and adjusted recipient pools by sex and age and by sex and education for Ghana and Tanzania in figures 1 through 4, below. In both countries, the recipient pool is younger, less well-educated, and more likely to be female than the donor pool. This result is not surprising of course, given the nature of this exercise.

Tables 5 and 6 contain the results of the job assignment in Ghana and Tanzania. Not all individuals receive their likeliest industry and occupation in the matching. This happens when there are no records in the donor cell for that combination of industry and occupation. However, in Ghana 90% of recipients got a job in their likeliest industry and 95% in their likeliest occupation. In Tanzania, the respective proportions were 87% and 86%. So for the most part, job recipients received the job we estimate they would be likeliest to get.

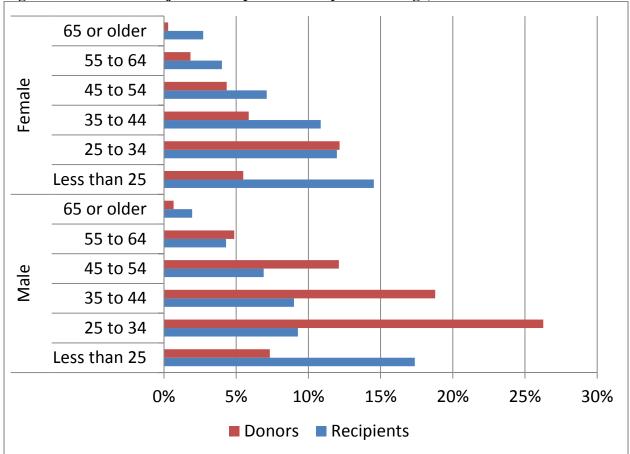


Figure 1. Donor and Adjusted Recipient Pools by Sex and Age, Ghana

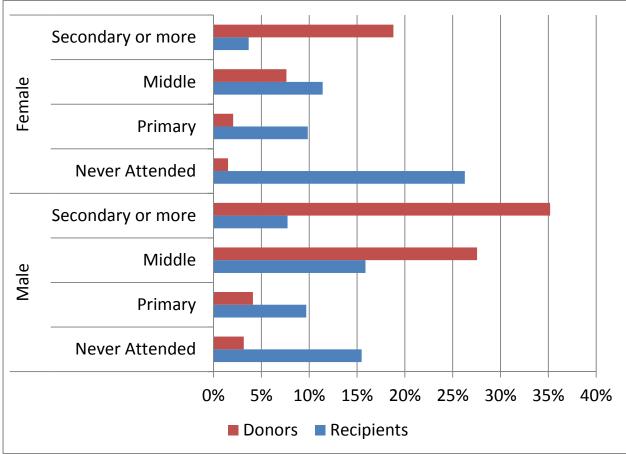


Figure 2. Donor and Adjusted Recipient Pools by Sex and Education, Ghana

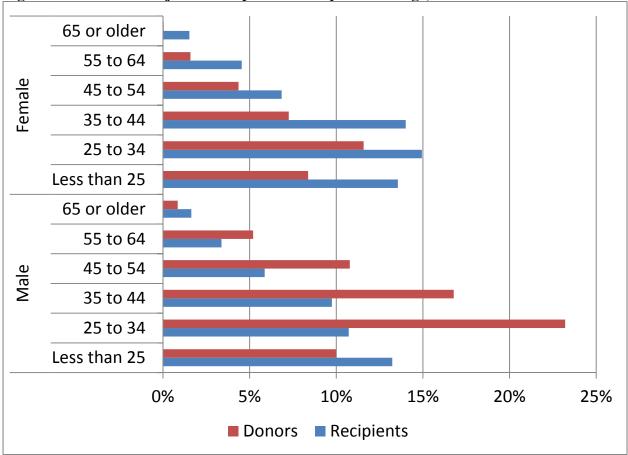


Figure 3. Donor and Adjusted Recipient Pools by Sex and Age, Tanzania

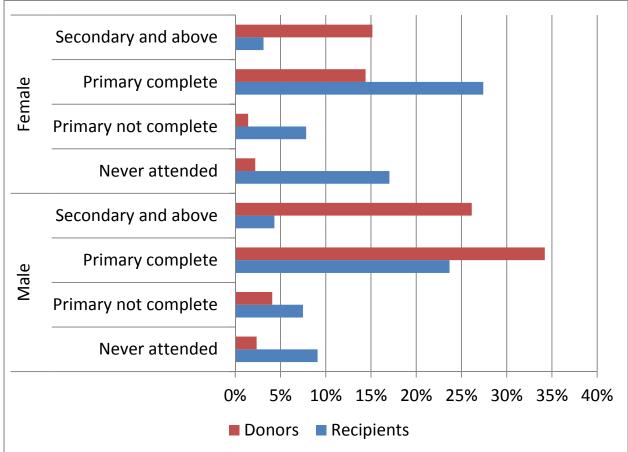


Figure 4. Donor and Adjusted Recipients by Sex and Education, Tanzania

# Table 5. Job Assignment Results for Ghana

Likeliest Industry

Assigned Industry	Agriculture , forestry and fishing	Mining, Manufactu ring and Utilities	Accomodat ion and Food services	Finance, Insurance and Real Estate	Education, human health and social work	Total
Agriculture, forestry and fishing	189531	5631	8590	0	6633	210385
Mining, Manufacturing and Utilities	821	139129	9953	585	20226	170714
Construction	0	0	0	0	2539	2539
Wholesale and Retail; Repair; Transport	493	0	16697	0	4890	22080
Accommodation and Food services	925	3268	880961	739	32888	918781
Finance, Insurance and Real Estate	734	697	10437	8158	29889	49915
Professional and administrative	1426	0	0	0	0	1426
Education, human health and social work	2983	500	3896	0	518667	526046
Arts, entertainment, recreation and oth	0	5445	4687	0	14205	24337
Total	2983	500	3896	0	518667	1926223

				Likeliest C	Occupation			
		Technician				Plant and		
		s and		Skilled	Craft and	machine		
		associate	Service	agricultural	related	operators,	Elementary	
	Profession	profession	and sales	, forestry	trades	and	occupation	_
Assigned Occupation	als	als	workers	and fish	workers	assemb	S	Total
Professionals	199403	0	82	0	0	0	208	199693
Technicians and associate professionals	0	348	0	0	0	0	0	348
Clerical support workers	3581	0	0	0	0	2144	0	5725
Service and sales workers	2202	0	510294	938	298	8368	9724	531824
Skilled agricultural, forestry and fish	0	0	431	677	0	0	0	1108
Craft and related trades workers	3004	0	5961	245	16534	6715	9520	41979
Plant and machine operators, and assemb	632	0	0	1292	428	350040	5565	357957
Elementary occupations	3413	0	26053	307	0	407	757409	787589
Total	212235	348	542821	3459	17260	367674	782426	1926223

# Table 6. Job Assignment Results for Tanzania

						Likeliest Industry					
	Agriculture	Mining		Wholesal e and Retail;	Accomodatio	Professional	Public	Education,	Arts, entertainment	Activities of household	
	Agriculture , forestry	Mining, Manufacturin	Constructio	Repair;	n and Food	and administrativ	Administratio	human health and	, recreation	s as	
Assigned Industry	and fishing	g and Utilities	n	Transport	services	e	n	social work	and oth	s as employers	Total
Agriculture, forestry and fishing	2131900	6037	2512	107	0	3171	9050	14207	1674	474	2169132
Mining, Manufacturing and Utilities	21381	55363	0	0	415	0	272	16096	0	0	93527
Construction	1405	0	135996	0	0	0	0	0	0	0	137401
Wholesale and Retail; Repair; Transport	72625	6029	0	288315	1194	355	474	20133	0	2367	391492
Accommodation and Food services	14788	176	0	2346	14217	0	0	17324	676	304	49831
Finance, Insurance and Real Estate	0	0	0	0	0	0	0	1270	0	0	1270
Professional and administrative	15875	2380	0	0	0	13062	0	3108	0	0	34425
Public Administration	15312	322	0	0	0	0	46355	0	0	0	61989
Education, human health and social work	70952	893	0	785	0	0	6404	681840	0	0	760874
Arts, entertainment, recreation and oth	35034	1417	3518	0	0	0	0	18331	2676	0	60976
Activities of households as employers	95848	322	0	7782	0	407	4538	30282	0	268564	407743
Total	2475120	72939	142026	299335	15826	16995	67093	802591	5026	271709	4168660

#### Likeliest Occupation

Assigned Occupation	Managers	Professionals	Technicians and associate professional s	Service and sales workers	Skilled agricultural, forestry and fishery workers	Craft and related trades workers	Plant and machine operators, and assemblers	Elementary occupation s	Total
Managers	17044	0	0	0	0	0	0	0	17044
Professionals	0	3867	1340	16259	0	0	0	0	21466
Technicians and associate professionals	0	0	436746	4809	78658	0	0	69726	589939
Clerical support workers	0	0	0	979	0	0	3354	0	4333
Service and sales workers	2079	1157	7867	1209242	12367	14099	957	8412	1256180
Skilled agricultural, forestry and fishery									
workers	4292	0	10195	33790	706356	0	0	126493	881126
Craft and related trades workers	0	0	0	3578	6466	157483	346	0	167873
Plant and machine operators, and assemblers	0	0	4881	1233	0	0	102890	1987	110991
Elementary occupations	6087	2373	44249	79617	32110	1460	0	953812	1119708
Total	29502	7397	505278	1349507	835957	173042	107547	1160430	4168660

In table 7, we see the most relevant results of the jobs assignment: the earnings and hours worked. We compare the mean and median for each to the donor pool for reference. Since the recipient pool is composed of different people, we see that the earnings are different. Given the labor market conditions and the nature of the recipient pool (see above) compared to the donor pool, it is not surprising that the simulated mean and median earnings are lower than the actual earnings in both countries. It is also unsurprising that the hours worked are quite similar, as hours vary much less by industry and occupation than earnings. These differences are reflections both of the characteristics of the recipients as well as of the differential rate of return on those characteristics (see, for example, Elu and Loubert [2013]). In figures 5 and 6, below, we show the ratios of mean and median total earnings and hours for more detailed cells (by sex and educational attainment). The ratios closest to unity correspond to the cells with the largest numbers of records in the sample. Generally speaking, individuals with greater educational attainment.

		Do	nor	Recipient Ratio					
C	Shana	Mean	Median	Mean	Median	Mean	Median		
First	Earnings	7095.5	4160	3317.6	1800	46.8%	43.3%		
activity	Usual hours	49.7	48	47.8	42	96.1%	87.5%		
Second	Earnings	270.9	0	74.6	0	27.5%			
activity	Usual hours	1.6	0	1.7	0	105.9%			
Та	inzania								
First	Earnings	4,193,424	2,080,000	1,506,053	960,000	35.9%	46.2%		
activity	Usual hours	57	56	52	56	91.7%	100.0%		
Second	Earnings	3,025	-	-	-				
activity	Usual hours	5	-	6	-	131.8%			

 Table 7. Earnings and Hours Assignment Results

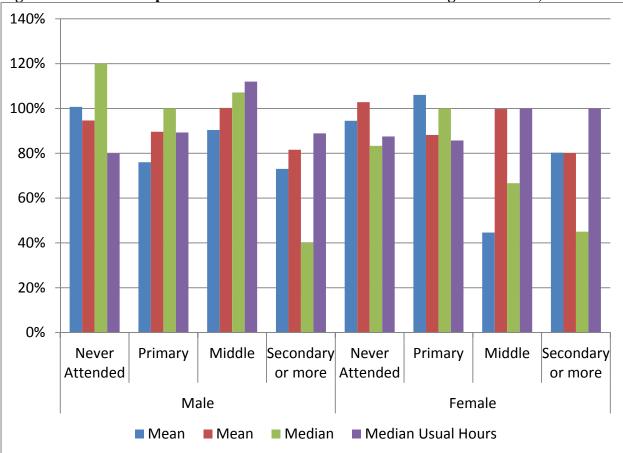


Figure 5. Ratio of Recipient to Donors' Mean and Median Earnings and Hours, Ghana

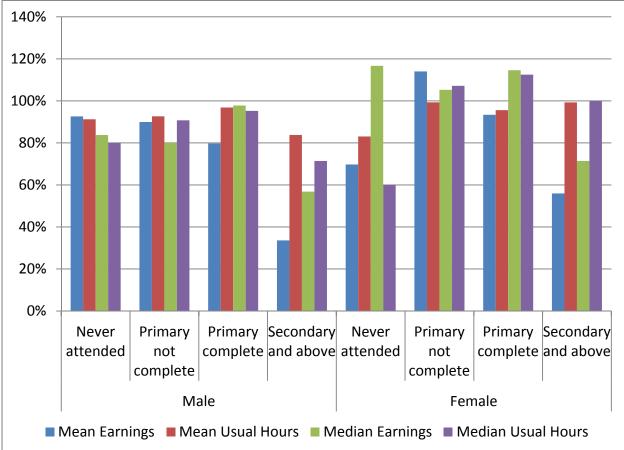


Figure 6. Ratios of Recipients to Donors' Mean and Median Earnings and Hours, Tanzania

Figures 7 and 8 provide breakdowns of the recipient and donor pools for the time use assignment by sex and age for Ghana and Tanzania, respectively. As expected, these pools are more closely matched between recipients and donors. In Ghana, the recipient pool tends to be somewhat younger than the donor pool for both sexes. This trend is evident in Tanzania as well, but not as strongly.

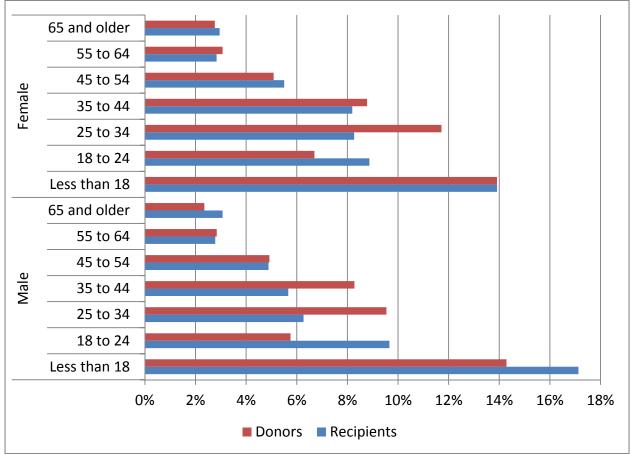


Figure 7. Recipient and Donor Pools for Time Use Assignments, by Sex and Age, Ghana

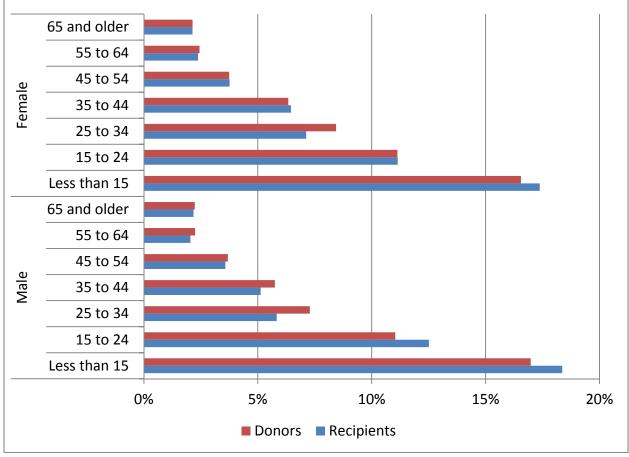


Figure 8. Recipient and Donor Pools for Time Use Assignment, by Sex and Age, Tanzania

Finally, the results of the time use reassignment are presented in figures 9 and 10 for Ghana and Tanzania, respectively. The assigned hours are very similar to the donors' hours of household production. This is especially true of women in Tanzania.

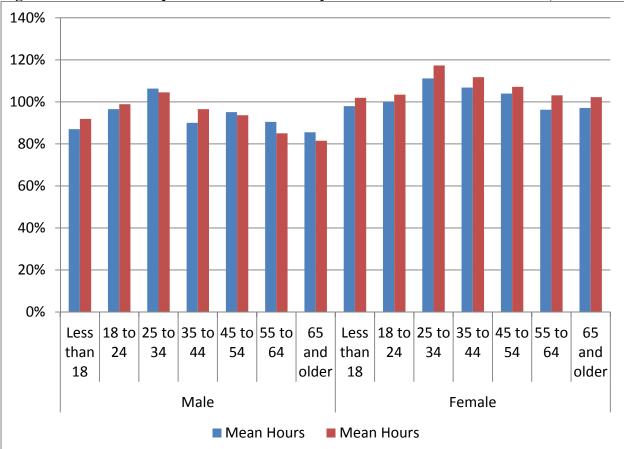


Figure 9. Ratios of Recipient to Donors' Weekly Hours of Household Production, Ghana

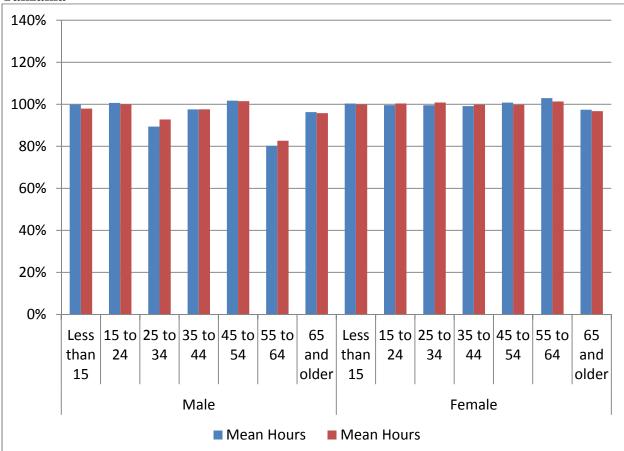


Figure 10. Ratios of Recipient to Donors' Weekly Hours of Household Production, Tanzania

### CONCLUSION

Overall, the results of the employment simulation are plausible in terms of earnings and hours worked and the reassignment of hours of household production. Most of the individuals received jobs in the simulation in their likeliest industry and occupation. Individuals in nonfarm household enterprises were more likely to be dropped from the simulation due to the fact that their simulated earnings were well below their contributions to nonfarm business output. In summary, we are confident that the results of the simulation are a plausible representation of the impact on recipient (i.e., consumption-poor) households of those not in paid employment receiving the paid work they are most likely to receive given actual labor market conditions in Ghana and Tanzania.

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